



## Biscom and Keno Kozie Partner to Provide Market-Leading Secure File Transfer Solutions to Law Firms

Chelmsford, MA ([PRWEB](#)) April 21, 2010 -- Biscom ([www.biscom.com](http://www.biscom.com)), the leader in document management solutions, and Keno Kozie ([www.kenokozie.com](http://www.kenokozie.com)), a nationally recognized provider of outsourcing and managed services to the legal industry today announced an agreement for Keno Kozie to include Biscom Delivery Server, the legal industry's leading secure file transfer technology, in their suite of strategic application offerings to law firms.

"As the leading managed services provider to the legal industry, Keno Kozie understands the challenges each of their legal customers face with ever growing email message size and the impact on staff productivity, email server performance and client collaboration" said Charlie Magliato, Biscom's Legal Practice Manager. "In addition, law firms are under increasing pressure to comply with stringent regulations regarding intellectual property and personal data protection. Biscom Delivery Server will enable Keno Kozie to deliver a simple, affordable and secure file transfer technology that will allow their legal customers to simplify file transfer, reduce email server storage costs, and eliminate the administration and potential data breach associated with transferring confidential data via FTP sites, extranets or unsecure email".

Today, law firms of all sizes are challenged with transferring volumes of increasingly large files and documents to external parties. Current methods of file exchange, such as FTP and unsecure email, impact attorney and staff productivity, increase IT administration and email storage costs, and make it difficult to collaborate with clients and outside counsel. To complicate matters further, law firms and legal departments must deploy technology to reduce the potential of unintended employee data breaches and protect client confidential data. This partnership allows legal firms and departments to meet the demanding secure file exchange requirements of today's complex legal environment.

"Securing email communication is increasingly a priority for any IT department, as even well-protected email is more easily hacked than secured web sites. Firms need to ensure the safety of communications and Biscom Delivery Server provides an effective and efficient way to manage email communications - no matter the sensitivity and/or size of the communication." says Sue Keno V.P of Keno Kozie Associates.

**Keno Kozie Associates, Ltd.** has been providing information technology design, service and support to leading law firms and legal departments since 1988. Hundreds of firms have chosen Keno Kozie to provide IT consulting, system integration, advanced application integration, 24X7 help desk support, training and managed services. The company maintains partnerships with many leading software and hardware vendors to provide clients with optimal value and support. [www.kenokozie.com](http://www.kenokozie.com).

**Biscom Delivery Server** (BDS) is a web-based secure file transfer application that allows users to send and receive files over an SSL/encrypted connection. Unlike FTP or email, it provides end to end tracking, requires no encryption keys, and supports any size file. BDS addresses the performance and security problems associated with sending

large files via e-mail. BDS allows intuitive ad hoc transfer of files, using e-mail to notify the recipient that a file is available for secure download. Users involved in high activity file transfer, including litigation and practice support teams, can access BDS through a web interface that offers flexible delivery, retention and receipt confirmation options. BDS also offers a Microsoft Outlook integration that allows attorneys and staff to initiate large and secure file transfer without changing user behavior. Emails with attachments that exceed corporate file size limitations or violate security policies are re-routed through the BDS secure server. BDS generates an email notification to the recipient with an embedded hyperlink for attachment download. No cumbersome FTP administration is required and collaboration with clients and business partners is dramatically enhanced. Biscom Delivery Server can be deployed as an op-premise or hosted application.

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